

BELT...

Bringing Expertise, Loyalty & Trust
to Real Estate.



	<u>The Belt Team</u>	<u>Other Agent</u>
<input checked="" type="checkbox"/> Do you also provide full color brochures (not just black & white “second best” copies) for the agents who show my home since we are trying to “sell” to the agent as well, so that the agent can “sell” their client?	<u>YES!</u>	_____
<input checked="" type="checkbox"/> Did you bring a sample brochure with you for me to see?	<u>YES!</u>	_____
<input checked="" type="checkbox"/> Do your signs have your <u>direct line phone number</u> (and <u>only</u> your number!) on them so that I know that potential buyers will be responded to by your team personally and not by whatever possibly inexperienced or less knowledgeable agent happens to be answering phones at the front desk?	<u>YES!</u>	_____
<input checked="" type="checkbox"/> Do you have a 24 hour Information Line where buyers can get a recording or faxed brochure anytime of the day or night?	<u>YES!</u>	_____
<input checked="" type="checkbox"/> Will you have professional photos/a Video Tour done on my home?	<u>YES!</u>	_____
<input checked="" type="checkbox"/> Are you part of a team that has not one, but four top-selling Realtor members and dedicated Buyer Agent, so that I will get full-time, round the clock coverage by agents who know my particular home as well as today’s market?	<u>YES!</u>	_____
<input checked="" type="checkbox"/> According to the National Association of Realtors, only 20% of Realtors employ even a part-time assistant...making it very difficult for them to be full-service providers. Do you employ a <u>staff</u> to assist you with marketing, agent feedback, scheduling, graphics & paperwork so that your own time can be spent working with Buyers & Sellers and networking with agents to sell my home?	<u>YES!</u>	_____
<input checked="" type="checkbox"/> Does your listing agreement include the option to cancel my listing with written notice - - - Guaranteed! ?	<u>YES!</u>	_____
<input checked="" type="checkbox"/> Is your staff equally dedicated to following up with all the details needed (appraisers, termite inspectors, home inspectors, radon inspectors, walk-through, preliminary settlement papers, etc...) once my home is sold and until it goes to settlement?	<u>YES!</u>	_____

See our “Meet The Belt Team Video” at www.TheBeltTeam.com
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	<u>The Belt Team</u>	<u>Other Agent</u>
<input checked="" type="checkbox"/> Do you have a <u>direct phone line, smart phone line, voice mail system and an e-mail address</u> so that I, as well as prospective buyers, will be able to reach you easily & promptly?	YES! _____	_____
<input checked="" type="checkbox"/> Will my home be advertised on at least <u>twenty</u> different <u>locations on the Internet?</u>	YES! _____	_____
<input checked="" type="checkbox"/> According to the National Association of Realtors, 39% of Realtors do not have their own web page. Do you have your <u>own web site with your own domain name in addition</u> to a company site?	YES! _____	_____
<input checked="" type="checkbox"/> Do you have a proactive Internet marketing strategy that includes a Google consulting expert?	YES! _____	_____
<input checked="" type="checkbox"/> In depth knowledge of the area is a major marketing tool. Have you lived in the local area for <u>over 38 years....</u> enhancing your ability to sell potential buyers on the community, the schools, the neighborhood, the parks, etc...as well being able to sell the features of my home?	YES! _____	_____
<input checked="" type="checkbox"/> Have you had proven success in the other down markets we have experienced during the 1980's & 1990's that give you the particular expertise that is so useful in selling homes in today's market?	YES! _____	_____

Did you answer “yes!” to ALL of the above questions? If so, are all these “yes’s” a strong indicator of a “can-do” attitude and the experience, creativity & negotiating skills necessary to sell my home quickly, for the best price & with the least inconvenience to me?

YES!
?

AND FINALLY...A QUESTION FROM THE BELT TEAM TO YOU....OUR VALUED SELLER

Does our “team approach & concept”...with you becoming a partner and extended member of The Belt Team make sense? Do our “Yes!” answers reinforce our “can-do” approach and give you the confidence that our experience, creativity & negotiating skills will be put to work wholeheartedly to sell your home quickly, for the best price and with the least inconvenience?

YES!
?

We look forward to working with you & teaming up to get your home SOLD!

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