

**BELT...**

**Bringing Expertise, Loyalty & Trust  
to Real Estate.**



## **WHY DO OAKTON/VIENNA SELLERS CHOOSE THE BELT TEAM?**

*The Belt Team has a proven track record of selling **more Oakton - Vienna homes – more quickly – and for more money than any other Realtor.** That means our experience & expertise saves you time & money!*

- In 2011, The Belt Team sold 58 homes in Oakton/Vienna – almost **TWICE AS MANY** as the next top Realtor! There are almost 10,000 Realtors in the Northern Virginia Association of Realtors. Hardly any Realtors hit double digits. And the “Average Realtor” sold less than 1 home in Oakton/Vienna last year.

Oakton/Vienna Homes Sold – The Belt Team:	58 homes
Oakton/Vienna Homes Sold – Next Top Agent:	31 homes
Oakton/Vienna Homes Sold – Next Top Agent:	21 homes
Oakton/Vienna Homes Sold – Next Top Agent:	20 homes
Oakton/Vienna Homes Sold – “Average Agent”:	less than 1

- In 2011, Belt Team resale listings in Oakton/Vienna sold **THREE WEEKS FASTER** than the average agent’s listings – (that’s almost a whole mortgage payment saved!).

Average Days on Market – The Belt Team:	43 days
Average Days on Market – “Average Agent”:	64 days

- In 2011, Belt Team listings in Oakton/Vienna sold for 1% more of list price than the average agent’s listings. (As an example, a Seller of an \$800,000 home would have netted \$8,000 more!)

Sold Price as Percentage of List Price – The Belt Team:	96.2%
Sold Price as Percentage of List Price – “Avg Agent”:	95.2%

**[www.TheBeltTeam.com](http://www.TheBeltTeam.com) ~ [TheresNoPlaceLikeVienna.com](http://TheresNoPlaceLikeVienna.com)  
Call The Belt Team at (703) 242-3975**