

**BELT...**

**Bringing Expertise, Loyalty & Trust  
to Real Estate.**



## **WHY DO VIENNA SELLERS CHOOSE THE BELT TEAM?**

*The Belt Team has a proven track record of selling **more Vienna homes – more quickly – and for more money** – than any other Realtor. That means our experience & expertise saves you time and money!*

- In 2011, The Belt Team sold 51 homes in Vienna. That's **THREE TIMES AS MANY** as the next top Realtor! There are almost 10,000 Realtors in the Northern Virginia Association of Realtors. The “Average Realtor” sold less than 1 home in Vienna last year.

Vienna Homes Sold – The Belt Team:	51 homes
Vienna Homes Sold – Next Top Agents:	17 homes
Vienna Homes Sold – Next Top Agent:	16 homes
Vienna Homes Sold – Next Top Agent:	6 homes
Vienna Homes Sold – “Average Agent”:	less than 1

- In 2011, Belt Team resale listings in Vienna sold more than **TWO WEEKS FASTER** than the average agent's listings sold in Vienna – (and that's half of a mortgage payment saved!).

Average Days on Market – The Belt Team:	43 days
Average Days on Market – “Average Agent”:	58 days

- In 2011, Belt Team listings in Vienna sold for 1.4% more of list price than the average agent's listings in Vienna. (As an example, a Seller of an \$800,000 home would have netted \$11,200 more!)

Sold Price as Percentage of List Price – The Belt Team:	97.3%
Sold Price as Percentage of List Price – “Avg Agent”:	95.9%

**[www.TheBeltTeam.com](http://www.TheBeltTeam.com) ~ [TheresNoPlaceLikeVienna.com](http://TheresNoPlaceLikeVienna.com)  
Call The Belt Team at (703) 242-3975**