



The Belt Team News



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The Belt Team...Making Your Dreams Come True!



#08-02

****SPECIAL EDITION!****

EXTRA! EXTRA!



Many of you have asked over the years when we were going to open our own company. Well, the time has come! **We are proud, happy & excited to announce that effective April 2008, The Belt Team has joined Keller Williams Realty as partners and owners.**

We (and you!) will have the best of both worlds...being a part of the 4th largest real estate brokerage in the world (and the fastest growing) and ownership in the premier, local, flagship office in McLean with a **Belt Team Annex** office in Vienna/Oakton coming soon.

So, why did The Belt Team choose to move to Keller Williams & how will this benefit you?

1. We have found a company who shares & lives the same values that are held by **The Belt Team**. The company motto is **"God, then Family, then Business."** This is what guides us in serving our clients & is why we put their interests first and we are thrilled to be able to affiliate with a company who shares our core values.



(special edition continued...)

2. We will be part of a company with the best business model in the industry and a company that is led by industry visionaries who genuinely value the people we serve, not by a Board of Directors who answer to shareholders on Wall Street. Unlike traditional brokerages, KW agents are partners in their local office as well as connected nationally. The business model fosters an environment with a cooperative, professional atmosphere that benefits our clients like no other model can!

Because we are Partners (and not just competing agents), our fellow Realtors WANT to sell our listings and WANT to see us succeed. This means they WANT to sell YOUR home and WANT to help us find homes for OUR Buyers.

3. An unsurpassed corporate culture with a great emphasis on training & talent. Many companies talk about magnificent culture & training, but Keller Williams walks the talk. In a market such as ours, it is more vital than ever to be 100% on top of market trends, education, technology, legislative changes & more. Our move to Keller Williams means that we will be able to represent & advise you in a way we never could before.

We pride ourselves on being professional & the top experts in our marketplace. **The enhanced support & training we have & will continue to receive will allow us to maintain our leading edge on your behalf. As a result, we are confident our listings will continue to sell faster and at a higher sold-to-list-price ratio than most other Realtors and that we will continue to create Success Stories for all of our Buyer & Seller clients.**

If you are looking for a Real Estate Expert in the local marketplace, it would be our pleasure to assist you. Contact **The Belt Team** at Sales@TheBeltTeam.com

KIND WORDS

FROM CLIENTS...

"I wanted to let you know what a great Realtor Pauline has been for us. I feel fortunate to have worked with her. She not only helped me find a great house but has helped me with the whole process of transferring.



She spent extra time showing me different areas and schools and continues to help me through the moving in process. I have always gotten immediate responses from her even though I am out of state and she has gone out of her way to do things for me that I could not handle myself from a distance. I will continue to recommend Pauline and your company whenever I have the chance."
Regards, Amy McShane



P.S: To enjoy our 2 minute You Tube announcement, check out this link....

<http://youtube.com/watch?v=J51GjDEV0BA>

Make sure you turn up your speakers!



(or search for "The Belt Team" on You Tube)

BELT... Bringing Expertise, Loyalty & Trust to Real Estate

Call The Belt Team (703) 242-3975